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A Scalable Solution Providing Visibility into Energy Consumption Reduces Energy Bills by 26%



The Challange



Inability to scale and expand



Overspend chipping at net profits



increase control and cut costs.

custom-built energy strategies to help

Many locations and no overall energy strategy

With volatility in the cost of energy bills chipping away at net profits, a large utility management company was looking for ways to optimize their client's energy operations.

Given that many of their client's operations span multiple geographical locations, this company was looking for a solution that could be easily scaled and tailored to providing clear visibility into energy consumption, cost, and a well thought out strategy to budget for.

This organization was seeking a way to gain reliable market data and analysis that would help make the facilities they managed operate and use energy more efficiently. Unfortunately, like most internal teams, they were under-equipped to analytically make educated decisions on energy procurement purchases. They also lacked information to help identify any changing energy-related regulations across their location footprint.



The Solution

Following an extensive selection process, this organization identified Energy Professionals as the most suitable partner to address its energy management needs.

Energy Professionals built a custom strategy, developed with a combination of customer specific data, market intelligence, and an energy procurement RFP process that allows for organizations to simply review all the compiled data, while not having to disrupt their typical daily operations.

After the necessary data evaluations, we proceeded to amass a baseline data set that could be used for creating an RFP that accounts for the organizations unique energy profile. This includes any organizational goals and objectives that need to be considered throughout the process. Energy Professionals submitted the RFP, with the goal of uncovering quantifiable results that will result in a cost reduction, and budget certainty.



Solutions Designed For Your Energy Needs

From giving you better control and saving you money with Natural Gas and Energy procurement to creating energy independence with energy efficiency and renewable energy solutions, Energy Professionals designs solutions for your energy needs and budget. Some of our core solutions include:

Demand Response
Backup Generation & Batteries
Energy Intelligence
Solar & Renewable Energy Solutions
Energy Efficiency
Bill Auditing & Expense Management
HVAC New Life Restoration
Microgrid Design & Implementation





1 (844) 674-5465



info@energyprofessionals.com



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The Result



\$150,000 annual savings



Complete and scalable energy strategy



26% Energy Bill Reduction

Once the RFP process was complete, Energy Professionals compiled all the pertinent data, summarized the results, and provided an industry expert opinion on which direction the organization should look at going. The initial process successfully mapped out how a handful of

locations would be able to reduce costs by roughly \$20,000 annually. Due to the overwhelming success of their maiden voyage with Energy Professionals, the organization then opened the process to all their locations nationally.

Now, almost 8 years into the relationship with Energy Professionals, this organization has stabilized their energy budget, and enjoy an overall reduction of their energy costs, by 26%, which equates to an annual reduction of \$150,000. While this relationship has made a major impact on their bottom line, this process started by simply being open to the idea of better management through an industry leader like Energy Professionals.

The Energy Professionals Difference



Founded in 1999, Energy Professionals is one of North America's leading energy consultants working with commercial customers to reduce and control their energy budgets. We build client-specific, comprehensive energy strategies that factor in our clients' goals and objectives. Utilizing our extensive network of suppliers, energy efficiency experts and renewable energy partners, we bring the most effective, efficient and innovative technologies to the table. We offer both focused solutions to a specific issue and broad plans to address long-term growth, paving the way for energy independence, providing more choice and less waste.