

Working with **Energy DataPartners** to Manage Your Energy for a Greener Tomorrow



Energy Independence. More Choice. Less Waste.

Managing Energy Expenses Across Multiple Locations while Reducing Your Carbon Footprint

*Energy Professionals partners with **Energy DataPartners** to bring our clients a unique Expense Management solution that also works to track, manage and reduce your carbon footprint.*

What's The Cost of Paying an Invoice?

- Over 60% of companies track their energy expense payments using spreadsheets and over 30% are using some type of internal system that is not capturing all the detail needed to make well informed energy decisions.
- Over 75% of energy invoices received by customers are in a manual format - hard copies, PDF, email or even faxes.
- Which means an employee would need to manually:
 - Go through invoices.
 - Extract the due amount.
 - Confirm if correct.
 - Pay the invoice.
- With the average cost of processing an invoice at \$13.04 per invoice, you could still be missing data needed for accurate forecasting, budgets, and bench marking improvements.



Energy Professionals works with **Energy DataPartners** to simplify bill management and payment process across any number of locations, providing cost and usage information, transparency, and analysis to help optimize operations, save you money, all the while helping to reach your sustainability goals through a built in platform that helps manage and reduce your carbon footprint.



Example 1

A 2000+ site retail company was struggling to manage and keep up with all their site's information in one place to effectively manage, coordinate and execute better energy decisions.

After implementing our unique expense management system, over 12,000 utility accounts were entered into our platform, not only helping them manage all payments but also helping them save over \$700,000 within the first year.

The Solution

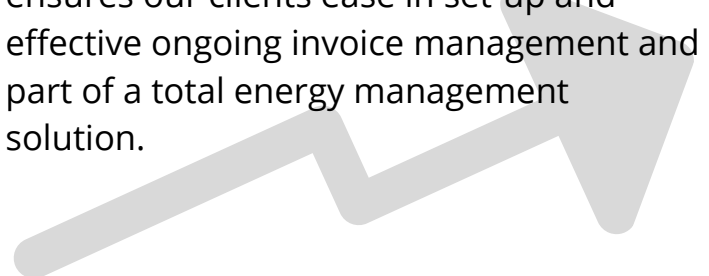
Our data management team worked directly with the client's current Energy Manager provider to smoothly transition over 12,000 accounts into the platform. Simultaneously, the data team worked with the client's Energy Manager and Accounts Payable team to establish a timing methodology to align with their internal processes. As a result of this process, all invoices were centralized into an online dashboard. This data management system directly connected cost, usage, general ledger codes and payment statuses to the client's AP system on a schedule defined by the site and AP teams.

The Result

Within 90 days, over 12,000 utility accounts had been transitioned to the data platform for invoice management and processing and bill pay. Armed with the detailed site and usage data collected from these invoices, the two consulting companies were positioned to take on the retailers' energy procurement efforts to the next level. The two teams quickly identified opportunities in several markets. The impact of these efforts was realized immediately proving to upper management that contract negotiations, were in fact, positively impacting their energy spend. After just one-year the large retail company was able to project an average annual utility savings of over \$700,000.

Conclusion

The online Bill Management and Bill Pay system provided the customer and energy management team the ability to see cost and usage trends so that they could take advantage of pricing opportunities in multiple markets. Having all this data in one place allowed everyone to be more efficient in their analysis. Energy Professionals and **Energy DataPartners** with a proven on-boarding process, ensures our clients ease in set-up and effective ongoing invoice management and part of a total energy management solution.





Example 2

A 75-site construction products company was paying numerous late fees for their electricity and natural gas invoices, despite working with an energy management provider.

After hiring our team, an energy data management system was initiated to manage their invoices and bill pay program. We not only reduced their late payments to zero, managing all their expenses on time, but also reduce their carbon footprint year after year.

The Solution

The data management team worked directly with the client's current energy management provider to smoothly transition 239 sites and over 1000 processed invoices. Simultaneously, we worked with the client's Energy Manager and Accounts Payable team to establish a timing methodology to align with their internal processes, centralizing all invoices into an online dashboard. This data management system directly connected cost, usage, general ledger codes and payment statuses to the client's accounts payable system on a schedule defined by the site and accounts payable teams.

The Result

On their final month of service with their former consultant, the client had \$1,632.24 in late fees. After their first month of service with our team's system, the client no longer incurred any new late fees. Additionally, energy analysts identified a number of sites which had been shut down, but were still receiving bills. The client now has an online invoice and data management portal to manage their process going forward.

Reducing Carbon Footprint



Our solution platform has the added benefit of being able to track and help you manage and reduce your carbon footprint and improve your CDP score. Below you can see how our tools helped a 5000+ site medical facility, with office buildings, hospitals, and retirement communities significantly reduce their carbon footprint year after year:

Year	Status	CDP Score
2020	No Response	Not Scored
2019	Submitted	B
2018	Submitted	A-
2017	Submitted	B
2016	Submitted	B
2015	Submitted	C 97
2014	Submitted	B 92
2013	Submitted	C 85



Solutions Designed For Your Energy Needs

From giving you better control and saving you money with Natural Gas and Energy procurement to creating energy independence with energy efficiency and renewable energy solutions, Energy Professionals designs solutions for your energy needs and budget. Some of our core solutions include:

- Utility Cost Recovery
- Power Factor Correction
- Demand Response
- Asset-Backed Demand Response
- Backup Generation & Batteries
- LED Lighting
- Energy Efficiency
- Energy Intelligence
- Solar & Renewable Energy Solutions
- Green Energy Procurement
- HVAC New Life Restoration
- Indoor Air Quality Solutions
- Water Conservation
- Microgrid Design & Implementation

About Energy Professionals

Founded in 1999, Energy Professionals is one of North America's leading energy consultants working with commercial customers to reduce and control their energy budgets. We build client-specific, comprehensive energy strategies that factor in our clients' goals and objectives. Utilizing our extensive network of suppliers, energy efficiency experts and renewable energy partners, we bring the most effective, efficient and innovative technologies to the table. We offer both focused solutions to a specific issue and broad plans to address long-term growth, paving the way for energy independence, providing more choice and less waste.

Energy DataPartners

Energy DataPartners facilitates the transition from manual bill management to automated bill management systems by overseeing the collection, organization, and full transfer of all information needed for businesses with multiple locations. With over 25 years of experience, we analyze your specific situation, and provide consultation services and a complete recommendation on what bill management system is best for your needs and then manage the entire on-boarding process. Energy DataPartners provides you with centralized data and billing information, helping you save money by eliminating late fees and detecting billing errors, all while tracking your energy improvements and helping you reduce your overall carbon footprint and improve CDP score.



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