

Information Bulletin for Channel Partners



Energy Independence. More Choice. Less Waste.

Working with Channel Partners to Reduce Costs

Through our unique channel partner program, Energy Professionals specializes in reducing energy costs through natural gas & electricity procurement; offering competitive pricing and best in class customer service.

Why Our Partnership Means More Now Than Ever Before

With the United States at a near-standstill, business are scrambling to find ways to get back on their feet, with a primary focus on how to reduce costs. With energy being one of the biggest expenses for the average American business, Energy Professionals is teaming with our Channel Partners to help businesses see immediate savings. By procuring the best natural gas and electricity rates, we're not only helping realize immediate savings but also helping channel agents build stronger relationships.

How Has The Recent Market Affect Energy Pricing?

Because natural gas is the largest source of energy, energy and natural gas pricing are closely related. While sparked by unfortunate events, the natural gas market is bouncing off of the lowest adjusted-for-inflation price in history, presenting businesses an opportunity to lock in greatly reduced energy rates for up to 5 and even 6 years in the future.



Natural gas price as of 1 April



Case in Point: Pennsylvania Healthcare Facility Realizes \$150K in Savings over a Three- Year Period

Last week, one of our Channel Partners sent in energy bills from a Pennsylvania-based healthcare facility. Expecting a reduction in energy prices, both our Channel Partner and his client were surprised when they found out that the client was paying double what he should be for electricity. Energy Professionals was able to bring their rates from over 13 cents down to 6 cents per KWH - a projected savings of over \$150K over the span of their three-year contract.

How Does It Work?



To start our free energy cost analysis, Channel Partners send in recent copies of their clients' energy bills to our Channel Partner Manager Rodney Terry.



On receipt, Energy Professionals locates the best natural gas and electricity pricing and prepares a presentation along with contract options and projected savings.



Channel Partners present the information to their client. Energy Professionals' consultants are available to answer any question for agents or clients.

"From the minute I met this company I knew they knew what they were talking about. Their dedication and care to their clients and strategic partners really shows. I would recommend them to anyone who is trying to create an energy efficient home or business over any other." - A.B.



Solutions Designed For Your Energy Needs

From giving you better control and saving you money with Natural Gas and Energy procurement to creating energy independence with energy efficiency and renewable energy solutions, Energy Professionals designs solutions for your energy needs and budget. Some of our core solutions include:

- Utility Cost Recovery
- LED Lighting
- Energy Efficiency Solutions
- Energy Intelligence
- Solar Power
- Renewable Energy Procurement
- HVAC New Life Restoration
- Indoor Air Quality
- Power Factor Correction
- Asset-Backed Demand Response
- Onsite Generation
- Water Conservation
- Microgrid Design & Implementation

Who Qualifies?

States that qualify for energy choice include:


- California
- Connecticut
- Washington DC
- Delaware
- Illinois
- Indiana
- Massachusetts
- Maryland
- Maine
- Michigan
- Montana
- New Hampshire
- New Jersey
- New York
- Ohio
- Pennsylvania
- Rhode Island
- Texas
- Virginia
- Wisconsin

About Energy Professionals

Founded in 1999, Energy Professionals is one of North America's leading energy consultants working with commercial customers to reduce and control their energy budgets. We build client-specific, comprehensive energy strategies that factor in our clients' goals and objectives. Utilizing our extensive network of suppliers, energy efficiency experts and renewable energy partners, we bring the most effective, efficient and innovative technologies to the table. We offer both focused solutions to a specific issue and broad plans to address long-term growth, paving the way for energy independence, providing more choice and less waste.



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